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# PCI PAGEANT EXP

& 2015 PACIFIC MISS ASIAN AMERICAN PAGEANT FIRST ROUND COMPETITION



### SUNDAY, JULY 12, 2015 12PM - 6PM

Rockville Hilton Hotel
1750 Rockville Pike, Rockville, MD 20852

**VENDOR PACKET** 





#### Dear Sir/Madam:

On Sunday, July 12, 2015, Pacific Culture International (PCI) will proudly host our PCI Pageant Expo, from 12:00<sub>PM</sub> to 6:00<sub>PM</sub>, at the Rockville Hilton Hotel, located at 1750 Rockville Pike in Rockville, MD. Our Expo will feature the thrilling 2015 Pacific Miss Asian American First Round Competition, an exciting Vendors/ Artisan fair, along with models and pageant contestants from across the East Coast who will display your products and services to fashion designers, photographers, media, and the public from the Washington, DC metropolitan area.

The PCI Pageant Expo will be an afternoon of fun and fashion that will include a fantastic product showcase by local artisans, a fashion show, performances by local artists, and great food and drinks. Our Pageant Expo will be a one-stop entertainment and shopping extravaganza that will be open to the public and the media.

We would like to invite you, the area's top artisans and vendors, to sign up for our Expo and promote your wonderful products and services to an awaiting public. The vendor booth fee is \$125 (EARLY BIRD REGISTRATION BEFORE 6/15) & \$175 (BEFORE 7/5) and admission for the public will be \$10. Late submissions \$200 after 7/5. Photographers and the media can attend free of charge with ID.

Who Should Attend the PCI Pageant Expo? Family, friends, fashion models, artisans, boutique owners, food vendors, make-up artists, fashion designers, jewelry makers, modeling agencies, personal fitness trainers, pageant coaches, modeling agents, pageant organizers, health and beauty specialists, musicians, fitness clubs and beauty spas owners, media, photographers, videographers, and all other service providers.

About Pacific Culture International (PCI) For many years, PCI has organized events where businesses have successfully promoted their products and services to the public. Our events include the Pacific Miss Asian American Beauty Pageant, Washington Metropolitan Miss Chinese American Beauty Pageants, and the American Runway Model Contest. Our pageants have been some of the biggest and most exciting Asian American competitions on the East Coast, drawing hundreds of contestants, thousands of spectators, and television and newspaper coverage from around the world. Our Pageant Expo will also give models the opportunity to build their portfolio and broaden their exposure to the fashion world. For more information, please call 301.928.0713, or send an email to info@PClculture.com. I look forward to seeing all of you at the 2015 PCI Pageant Expo!

Yours Sincerely,
Chris Zhu
EXECUTIVE DIRECTOR
Pacific Culture International
5405 Tuckerman Lane #778
N. Bethesda, MD 20852
www.PCIculture.com
info@PCIculture.com
Chriszhujan@aol.com

301.928.0713



## **SHOULD I BE A VENDOR?**

- Do you seek to gain additional clientele?
- Do you seek to attract models and pageant contestant type clients?
- Do you seek to expand your business?
- Do you want to make some key sales for the month?
- Do you want to increase your registration, mailing list etc?
- Do you seek to gain survey data to assist you in better serving your clientele?

If your answer is yes to any of the above, then you need to register today!

#### **GENERAL GUIDELINES:**

The expo will have five components:

- (1) Vendors/Artisan Fair
- (2) 2015 Pacific Miss Asian American First Round Competition
- (3) A show for Fashion/Jewelry/Make-Up and Hair Stylists with door prizes by Maryland Live Casino
- (4) Guest performance by local artists
- (5) Model & contestant casting
- All applications are subject to review. There is no registration fee, but all Vendors/Artisans must pay a reservation fee: EarlyBird Reservation before 6/15 fee of \$125, Regular Reservation before 7/5 fee of \$175, which is non-refundable. Late submissions \$200 after 7/5.
- All Vendors/Artisans are required to have at least one person manning their booth at all times during the Expo. No space should be left unattended (WE'RE TRYING TO ENSURE NOTHING GETS STOLEN).
- Vendors should arrive before 11:00<sub>AM</sub> for setup. Vendors/Artisans should be ready to sell from 12:00<sub>PM</sub> 6:00<sub>PM</sub>. You will be not permitted to start packing up until the event ends.
- Vendors/Artisans should be dressed in business casual attire.
- Vendors/Artisans should have on-site sales capabilities (credit card machines etc); this is your responsibility.



#### **VENDORS INCLUDE:**

- Pageant Systems
- Stores/boutiques: gowns, shoes, swimsuits, jewelry, accessories, handbags undergarments, etc.
- Independent Vendors: makeup artists, hair stylists, image consultants, personal trainers, physical fitness professionals, etc.
- Photographers, graphic designers, web designers, videographers, Modeling schools, modeling agencies, acting schools, dance schools, etc.
- Personal Fitness Trainers and Personal Pageant Coaching.



## PCI PAGEANT EXPO VENDOR SERVICES FORM

Vendor Booth Fee (OPEN TO ANY TYPE OF MERCHANDISER/VENDOR) • \$125 / \$175 / \$200 EARLYBIRD / REGULAR / LATE BEFORE BEFORE AFTER OTHER OPTIONS: 5-minute speaking stage presentation of your products and 8 VIP tickets • \$250 For Make-up Artists and Hairstylists stage presentations show up to 3 styles (models will be provided by PCI or vendor - Optional) and 10 VIP tickets • \$250 For any type vendors: Display your products on stage by our models with MC presentation description of your products and 10 VIP tickets • \$300 Major Showcase Vendors - Unlimited merchandise displayed by PCI Models on stage with MC presentation providing descriptions of your products and promotion information of your business. (20 VIP tickets) • \$500 Your company's logo and link to your website prominently displayed on the PCICulture.com website for 1 year (Vendors/Artisans only • \$100) Non-vendor's logo and link to your website displayed on the PCICulture.com website for 1 year • \$200

#### Mailing address for registration form & reservation payment:

Pacific Culture International
5405 Tuckerman Lane #778, N. Bethesda, MD 20852
301.928.0713 info@PCIculture.com www.PCIculture.com

(WE RECOMMEND FIRST-CLASS MAIL, WHEN WE RECEIVE YOUR APPLICATION, YOU WILL BE NOTIFIED WITHIN 24 HOURS)

Or, sign up online using our secure service.





# PCI PAGEANT EXPO VENDOR AGREEMENT

| Business Name     | :                          |                                       |   |
|-------------------|----------------------------|---------------------------------------|---|
| Primary Contac    | ct Person:                 |                                       |   |
| Tel:              | Fax:                       | Cell:                                 | Email:                                  |
|                   |                            |                                       |   |
| Secondary Con     | tact Person:               | Cell:                                 |   |
| Tel:              | Fax:                       | Cell:                                 | Email:                                  |
| Rusiness wehsit   | -e ·                       |                                       |   |
| Address           |                            |                                       |   |
| City:             |                            | State:                                | Zip:                                    |
| -                 |                            |                                       |   |
| Seller's Permit I | Number:                    |                                       |   |
|                   |                            |                                       |   |
| PCI Pageant EX    | .PO's sales agent's name:  |                                       |   |
| Type of Items to  | o be sold or displayed:    |                                       |   |
|                   |                            |                                       |   |
|                   | <del>-</del>               |                                       |   |
|                   |                            | layed:                                |   |
|                   |                            | possible items for sale (types of d   |   |
|                   |                            | be bringing to expo:                  |   |
| merade the pric   | te runge or reems you win  | be bringing to expo.                  |   |
|                   |                            |                                       |   |
|                   |                            |                                       |   |
|                   |                            |                                       |   |
| Please provide    | a brief description of yo  | our business                          |   |
| <u>.</u>          |                            |                                       |   |
|                   |                            |                                       |   |
|                   |                            |                                       |   |
| Please sign the   | bottom and initial in thes | e snaces indicating that:             |   |
| •                 |                            | OR INFORMATION and agree t            | o hereby be held by the                 |
|                   |                            | understand that the reservatio        |   |
|                   |                            | You understand that no                |   |
|                   |                            | d that you have full permission t     |   |
| •                 |                            | ent information (date, time, link, a  |   |
| <b>,</b>          | <b>5</b>                   | , , , , , , , , , , , , , , , , , , , | , |
| <b>.</b>          |                            | <b>.</b>                              |   |
| signature:        |                            | Date:                                 |   |



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